Grow your business to become **Fortune 500**

**All-in-One Suite of 50+ apps** for your entire business - $15
Marketing
Capture more leads with outreach over the web, email, and social

Sales
Generate more leads, automate outreach tasks, and close deals faster

HR and Ops
Manage the entire employee lifecycle including hiring, training, and performance management

Developers
Ideate, develop, deploy, adopt, and maintain your applications

Support
Improve customer experience by gathering intent, onboarding, resolving issues, and feedback

Collaboration
Empower your team to organise, collaborate, and communicate seamlessly

Productivity
Automate your end-to-end business processes to increase efficiency and productivity

All-in-One Suite
All-in-One

SALES - SUITE

Generate leads, qualify and convert like the Fortune 500
Sales Cycle and 500apps Sales Suite

**Lead Generation**
- **Leadsly**
  - 715 Million B2B leads
  - 3000 leads/month
  - Prospects based on persona
  - Technology search
- **Finder.io**
  - 438 million B2B emails
  - LinkedIn lead scraper
  - 25+ CRM integrations

**Qualification**
- **OutReachly**
  - Generate SQLs at scale
  - Automate outreach
  - Multiple platforms
- **VoxDesk**
  - Predictive dialer
  - Integrates with top CRMs
- **OutreachWriter**
  - Automated LinkedIn Outreach
  - AI-produced Crafty and Engaging messages

**Conversion**
- **CRM.io**
  - 360° Contact Management
  - World's First All-in-One CRM
  - Built-in OutReachly, Finder.io, and VoxDesk
  - Call, Email, Schedule, and Prepare Contracts for Signature, and Product Demos from one central location
Supplementary Apps for Sales Suite

Virtual Meetings  Meeting Scheduler  Digital Signatures  Lead Extractor  Email Tracker
Generate leads, qualify and convert like the Fortune 500

Learn more about Sales-Suite
Lead Generation - Use Case

Problem

- Manual lead generation on LinkedIn or Google.
- Lead generation is often expensive - $1-3/lead (approx).

How do Leadsly and Finder help?

- **Leadsly** helps you to find prospects with personas, and identify companies based on technologies they use.
- Find your target companies from Leadsly, with contact details and emails of your prospects using the in-built email finder - **Finder.io**.
- Create lists of verified emails and add them to the in-built **CRM.io**.
- These leads can also be sent to **OutReachly** where SQLs can be generated at scale.
Lead Generation

- 710 million B2B leads - 3000 Leads/month (100 daily).
- Find prospects based on persona.
- Find emails of the leads generated from the technologies searched.
- Know which technologies are used by which companies.
- Integrates with 25+ leading CRMs.
- Advanced search filters.
• Find & Verify any email in the world within seconds.
• Integrate with top 25 CRMs like AgileCRM, Salesforce, and more...
• Over 430 million B2B email database.
• Scrape leads from LinkedIn and Google through smart bots.
• Chrome Extension to find emails on the go.
• Find Emails and Patterns for any domain.
Qualification - Use Case

**Problem**
- Cadence across multiple channels - LinkedIn, Email, Phone, WhatsApp, and text.
- Multiple Tasks for the SDRs.
- Ice-breakers for the initial connects.

**How do Outreachly, VoxDesk, and OutReachWriter Help?**
- **OutReachly** helps in qualifying leads that are generated via Finder.io and Leadsly.
- **VoxDesk** helps in automating calls with process automation, predictive dialer, automated voicemails, and customized call dispositions.
- **OutReachWriter** comes in handy in keeping the prospects engaged and nurturing the leads by sending AI-recommended LinkedIn connection requests, invitations, and messages to prospects based on their work anniversary, job changes.
OutReachly

- Generate sales-qualified leads (SQL) at scale.
- Create task cadences - Prospect, research, call, email, Twitter, LinkedIn Inmail, WhatsApp messages, and more...
- Unlimited contacts, accounts, and automated workflows.
- Harvest leads in bulk from LinkedIn and Google.
- Sales engagement - dialer, scheduler, conferencing software, email tracking, AI writer, task management & email finder.
• Advanced outbound predictive dialer.
• Reduce agent's fatigue with voicemail drops, TTS (Human Sounding), and soundboards.
• Automations - Send an email, add a task in PM, update disposition, and much more...
• Unlimited minutes and unlimited calls.
• Integrate with built-in CRM.io and Outreachly.
OutReachWriter

- Automate LinkedIn outreach.
- Send LinkedIn connection requests, invitations, and messages to prospects based on AI recommendations.
- Easily generate emails for setting up the interview, congratulating the candidates, and rejecting the candidates within a click.
- AI-written crafty and engaging messages.
Conversion - **Use Case**

**Problem**
- Multiple stages and complex touch points like demos, calls, emails, social media, etc...
- Dead Leads (without Scoring)

**How does CRM.io Help?**
- CRM.io can help in lead scoring, which means raking the leads “from the hottest to the coldest”. Rules can be set in CRM.io accordingly.
- It helps to make sure important leads are not missed.
- Campaigns can be created in CRM.io which will work according to the behavior of the recipients and pre-defined triggers.
- Integrations: dialer, scheduler, conferencing software, email tracker, AI-writer, eSign software, and email finder.
- Track & manage customer interactions using 360° Contact Management
- Close deals faster with World's first All-in-One CRM
- Generate leads at scale with built-in OutReachly (SDR Software), Voxdesk (Call Center Dialer), and Finder.io (450M Leads)
- Call, Email, Schedule, and Prepare Contracts for Signature, and Product Demos from one central location